

## In The Spotlight

## Neeraj Dutt, PTAM – North & East India, Bangladesh, Bhutan and Nepal

In the first part of this "In The Spotlight" series, please allow me to introduce to you our Sales Champion from Delhi, Neeraj Dutt.

Neeraj joined Symantec in 2014 as a Renewals Account Manager, moving into core Sales role after the demerger of Symantec and Veritas in 2015, and has been a flag bearer for Commercial Sales in the India region since.

He not only has good and strong connections with partners and customers, his knowledge of Veritas products is also at par with some of the Pre-Sale folks. This is a very rare combination, and which makes him successful in his sales endeavors. This talent and dedication have gained him recognition for his Sales performances at various India and APJ-level forums over the years.



As they say, all work and no play make... When not working, Neeraj loves to travel and explore new places. Though he is a quintessential foodie, he keeps himself fit by playing badminton and swimming to burn off those extra calories. He also loves playing with his kid during his free time as firmly he believes, that is his best stress-buster.

> "The last 6 years have been a great learning experience, and I cherish every moment being part of Veritas Family."